



Hotel Conference Rates Negotiated For

ISBA/IAPSS Fall Conference

September 27-28, 2010



The Indianapolis hotels continue to apply a policy that all rooms reserved in the ISBA block must be used or an attrition fee is charged to ISBA. **(The attrition fee is the room charge for all unused rooms reserved in the block).** With no assurance that the membership will use all the reserved rooms and the potential of ISBA being assessed an attrition fee, **ISBA is reserving a limited number of overnight rooms** for the conference. To secure the conference rate, identify yourself as an attendee of the Indiana School Boards Association. The following hotels are offering ISBA a special conference room rate for Sunday, Sept. 26 and Monday, Sept. 27, 2010.

**Indianapolis Marriott
Downtown**

350 W. Maryland St.
\$159.00 standard room
317-822-3500
cut off date: 8/27/10

**Embassy Suites Hotel
Downtown**

110 W. Washington St.
\$159.00 single/double/
triple/quad
317-236-1800
cut off date: 8/27/10

**Westin Indianapolis
Downtown**

50 S. Capitol Avenue
\$151.00 single/double
317-262-8100
cut off date: 8/27/10

Note the reservation cut-off date. The hotel cannot assure the conference rate nor room availability after the cut-off date.

REMINDER: By reserving a block of hotel rooms with a discounted conference rate for our membership, ISBA guarantees the hotel revenue from those rooms. Honoring the room reservations enables the ISBA/IAPSS to avoid costly hotel penalties and keep Conference costs down. If in the future ISBA incurs the hotel attrition charges, rooms may not be secured at a conference rate.